

## Susan L. Hill

Senior Managing Director  
JLL Capital Markets, Americas

### Career summary

Susan is a senior managing director in the Houston office of JLL Capital Markets, Americas. She joined JLL as part of the HFF acquisition with more than 31 years of experience in commercial real estate. She is primarily responsible for originating debt and equity placement transactions throughout the southern United States across all property types. Over the course of her career, Susan has completed in excess of \$9 billion in commercial real estate transactions.

### Representative clients

- Accesso Partners, LLC
- Cameron Management
- Hines
- Hudson Advisors
- JP Morgan Investment Management
- Parkway Properties, Inc.
- Rosemont Realty, LLC
- Seligman & Associates

### Representative assignments

Property	Location	Type	Value
Columbia/HCA Medical Office Portfolio	Multi-state	Refinance	6,119,031 SF
Greenway Plaza	Houston, TX	Acquisition Financing	4,978,112 SF
Southern US Office Portfolio	Multi-state	Refinance	3,115,114 SF
Greenspoint Town Center	Houston, TX	Refinance	2,100,000 SF
1 & 2 Houston Center	Houston, TX	Acquisition Financing	2,090,171 SF
IDS Center	Minneapolis, MN	Acquisition Financing	1,433,438 SF
Bank of America Center	Houston, TX	Acquisition Financing	1,268,480 SF
Fulbright Tower	Houston, TX	Acquisition Financing	1,247,061 SF
San Felipe Plaza	Houston, TX	Refinance	980,472 SF
GK II Portfolio	CA, TX & IL	Refinance	944,673 SF
7700 Parmer	Austin, TX	Acquisition Financing	913,136 SF
Promenade Shops at Centerra	Houston, TX	Acquisition Financing	656,030 SF
Riata Corporate Park	Austin, TX	Refinance	688,306 SF
230 West Monroe	Chicago, IL	Acquisition Financing	623,524 SF
Meridian Corporate Center	Durham, NC	Acquisition Financing	616,448 SF
One City Centre	Houston, TX	Refinance	608,660 SF
5 Houston Center	Houston, TX	Refinance	580,875 SF
Ashford Portfolio	Houston, TX	Acquisition Financing	566,229 SF
North Point Center	Alpharetta, GA	Acquisition Financing	540,137 SF
200 West Monroe	Chicago, IL	Acquisition Financing	535,911 SF
1515 Market	Philadelphia, PA	Acquisition/Equity	507,654 SF
Ellington Trade Center	Houston, TX	Acquisition Financing	506,512 SF
Royal Ridge I, II, III, VII	Irving, TX	Acquisition Financing	505,948 SF
5599 San Felipe	Houston, TX	Refinance	450,508 SF
Galleria Place	Houston, TX	Acquisition Financing	401,000 SF
20 North Clark	Chicago, IL	Acquisition Financing	393,094 SF
2000 St. James	Houston, TX	Refinance	336,980 SF
Austin Centre	Austin, TX	Acquisition Financing	326,335 SF
Highland Oaks I & II	Downers Grove, IL	Acquisition Financing	319,491 SF



### Contact

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### Specialty

- Commercial Real Estate Mortgage
- Debt and Equity Placement

### Education and affiliations

- BS, University of Houston
- Commercial Real Estate Women (CREW)
  - Board of Directors – CREW Network 2013 President
  - Board of Directors – CREW Network (2010-2014)
  - Board of Directors – CREW Houston (2003 – 2008)
  - Past President – CREW Houston (2008-2018)
- National Association of Industrial and Office Properties (NAIOP) – Board of Directors (2014-2018) Treasurer (2017 – 2018)
- Urban Land Institute (ULI)
- Mortgage Bankers Association (MBA)
- University of Houston C.T. Bauer College of Business Real Estate School Advisory Board
- International Council of Shopping Centers (ICSC)

Platinum Tower	Atlanta, GA	Acquisition Financing	312,713 SF
Lincoln R&D	Plano, TX	Acquisition Financing	298,055 SF

#### Industry awards

- 2015 Outstanding Women in the Building Industry by Women Builders Council, Inc
- 2014 Female Leader of the Year by Commercial Property Executive
- 2014 Outstanding Women in Banking and Financial Services award by The Women's Resource of Greater Houston
- 2013 and 2010 Women of Influence for Commercial Real Estate by Real Estate Forum
- 2012 Top 15 Women in Commercial Real Estate by CREW Houston
- 2011/2002/2000 Houston Business Journal Heavy Hitter in Commercial Real Estate